



**COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #110724
Entitled**

Artificial Intelligence (AI) Readiness, Implementation, and Support Services

The following advertisement was placed September 19, 2024, in and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter www.nyscr.ny.gov, September 20, 2024, in South Carolina's *The State*, and the *Deseret News*, September 19, 2024 and September 22, 2024 in *The Salt Lake Tribune*, and Oregon's *Daily Journal of Commerce*, September 20, 2024, and September 19, 2024 and September 26, 2024 in *The Oklahoman*, and September 19, 2024, and September 26, 2024 in the *USA Today*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Artificial Intelligence (AI) Readiness, Implementation, and Support Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than November 7, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

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| 01 Millennium Consulting Inc. | Kale Houser Leadership LLC |
| 11550080 Canada Inc. | Karma Advisory LLC |
| 13737926 Canada Inc. | Keyrus Canada Inc |
| 1429481 Ontario Inc. | Kforce Inc |
| 21st Century Possibilities | Kiefer Consulting, Inc. |
| 38 Labs LLC | KPMG LLP |
| 3K Technologies, LLC | Le Groupe Conseil Bronson Consulting Group Inc. |
| Accenture | Leloir Inc. |
| Accso South Africa | LEO Technologies, LLC |
| Acuivity Consulting USA Inc. | Levio Consulting inc. |
| ADA UNLIMITED | Levrum, Inc. |
| Adastra Corporation | Lifescale Analytics |

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| Advanced Robot Solutions, LLC | Linkosys |
| AdvanTech, Inc. | Liquidity Services Operations, LLC |
| Agilify, LLC | Logicalis, Inc. |
| AICE Labs Machine Intelligence Inc | LTIMindtree LTd |
| AIM Tech AI LLC | M Corp |
| AIMMO NA, Inc. | Made by Munsters LLC |
| Alberta Machine Intelligence Institute (Amii) | Makari Consulting |
| ALINEDS LLC | MALKUT LLC |
| Alpha Tech Systems LLC | MarcViews Networks Inc. |
| Amazech Solutions | Margay Tech LLC |
| AppsOnTime Technologies Ltd. | Mastrin Digital Solutions, Ltd. |
| Ardent Technologies, Inc. | Maya Heat Transfer Technologies Ltd. (“Maya”) |
| Artinus Consulting Inc. | Merp systems Inc |
| Athenian Group, LLC | Meta IT LTD. |
| ATP Gov LLC | Metrum AI, Inc |
| ATTAC Group, Inc. | Millennium Info Tech Inc |
| Audacity Forever LLC | Mindex |
| Auditable | Mission Critical Partners, LLC |
| AvePoint, Inc. | MJG Ventures Inc. |
| AvMEDICAL, LLC | MNP Digital Inc |
| BDO Canada LLP | Motiv Studio Ltd. |
| Beacon Systems, Inc. | My3Tech Inc |
| Bellevue Coders LLC | Nerevu Group, LLC |
| BidPrime Inc | Nevermore Solutions, LLC |
| Black & Veatch Corporation | New Tech Solutions, Inc. |
| Black Rook Corporation | Newcomp Analytics Inc. |
| Black Systems LLC | Nexer Insight Inc |
| Brilliance Cyber Systems INC | Novacene AI Corp. |
| Broadridge Financial Solutions, Inc. | NS & Associates LLC |
| BYTEWISE SOFTWARE SERVICES LTD. | NTT America, Inc. |
| Calian Ltd. | NTT DATA |
| Cambridge Systematics, Inc. | Odlee Collective |
| Capital Park Consulting Inc. | OmniPath |
| CapTech Ventures, Inc. | Onix Networking Canada |
| Carahsoft Technology Corporation | Opinosis Analytics |
| CCI Worldwide | Optima Business Solutions LLC |
| CDW Government LLC | PA Consulting Group, Inc. |
| CGI Information Systems and Management Consultants Inc. | Paragon Digital Consulting |
| Citanex | Percipio Consulting Group |
| Citian, Inc. | Personal Growth Network Companies LLC |
| ClarityArc Consulting Inc. | PI R-SQUARE SOLUTIONS LLC |
| ClearMatrix Solutions, Inc. | Pragava LLC |

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| Cloud Navigator, Inc. | Prescott Data |
| Cogniva Information Solutions Inc | ProArch Technologies, Inc. |
| Coley GCS, LLC. | ProjectCorps |
| Compu-Vision Consulting, Inc. | Prophecy Consulting Inc |
| Computer Consultants International, Inc. | Protiviti Government Services, Inc |
| ComStrat LLC | PWXPress |
| CONNEX Telecommunications Inc | QBurst Technologies Canada Inc. |
| Core BTS Inc | Quality and Assurance Technology Corporation |
| Creative Information Technology Inc. | Quantum International Services Ltd. |
| Creative Leasing Solutions Inc. dba CLS Management | RADgov, Inc. |
| CTRLBridge | Railroad19, Inc. |
| CurbiQ | Randstad Technologies (a division of Randstad Interim Inc.) |
| Data Elephant Inc. | Rapid AI Labs, Inc. |
| DataArt Solutions, Inc. | Rapisource LLC |
| DataBit Solutions | Raymond Chabot Grant Thornton Consulting Inc. |
| DataCurve, Inc. | Reaktr, LLC |
| DataHouse Consulting Inc. | RefineM LLC |
| Datanetiix Solutions Inc. | Roadway Asset Services LLC |
| Datapltr Corp | ROBENS MARC LLC |
| Datastack | RSM US LLP |
| Datavail | S.i. Systems Partnership |
| Deetken Enterprises Inc. | Sagar Tech Consulting Inc |
| Degrees of Interest, Inc. | Saige Technologies ULC |
| Deloitte Consulting LLP | Saturn Text |
| Department of General of Services | Savvy Consulting Group Inc |
| Design Laboratory, Inc. | ScaleCapacity, Inc. |
| Devblock Technologies, Inc | Securim Inc. |
| Dokainish & Company | Segal (Midwest), Inc. |
| DrivenData, Inc | Sell Medical Group |
| Dumma Consulting LLC | Serigor |
| Dun & Bradstreet, Inc | Setser Group Collective, LLC |
| Duologue Systems | SHI International Corp. |
| Efactorthree LLC | ShoreWise Consulting LLC |
| Eight Eleven Group | Sigma Consultants Group, Inc. |
| Elecsoft Consulting Inc | Silver Touch Technologies Canada Ltd. |
| ELER TECHNOLOGIES, INC. | Simply Augmented, Inc |
| Elixir lab USA Inc. d/b/a Cardinality.ai | SimplyAsk.ai |
| EllisDon Corporation | Sled Consulting, LLC |
| Elyons International INC. | Smarty Symbols |
| ENTERPRISE TECHNOLOGY SOLUTIONS INC | Softlanding Solutions |
| EPSoft Technologies LLC | Solidan, Inc. |

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| eRepublic, Inc. | Sourcepass Contemporary, LLC |
| Ernst & Young LLP | State of California |
| ExpediteInfoTech Inc | Strategic Systems |
| Experfy, LLC. | Strategies 360 Inc. |
| EY | Subtle Scale LLC |
| EZ-AD TV | Summize Inc |
| FedTec, LLC | Swartz Consulting, LLC |
| FinneyTaylor Consultants Group | Symlicity Organizational Designs |
| Focus Care, Inc. | SymSoft Solutions, LLC |
| FORVIS, LLP | Synechron Canada Systems Integration Inc. |
| FreeAlliance.com, LLC | Synkriom Inc |
| FullStack Platforms | Taza World LLC |
| GAIN INNOVATION LLC | Tech Mahindra |
| Gainwell Technologies | Tech Wish, LLC |
| Gallega Software Solutions Inc | TECKpert LLC |
| GEF CONSULTING INC | TELUS International |
| Genesys Cloud Services Inc | Tetra Tech Canada |
| GenSigma LLC | The Board of Governors of the Southern Alberta Institute of Technology |
| Glitra Inc. | The Bridge, LLC |
| Google Cloud | The Crane Consulting Firm |
| Gracchus LLC | The Nerderly, LLC |
| Groves & Company LLC | The Public Consulting Group |
| Guardrail Technologies, Inc. | Think AI consulting corporation |
| H10 Inc. | ThoughtStorm Inc. |
| Hana E Solutions Inc | Tidal Basin Government Consulting LLC |
| HCL America | Trace3 |
| Highway to Hope for Early Achievers, INC | Triceratops Technology Resources |
| HirTechnology LLC | Tricon Solutions Inc. |
| Hughes Systique Private Limited | TruSisu Management Consulting Inc. |
| HyperFocus Consulting Inc. | TTEC Government Solutions, LLC |
| IDC Research, Inc. | Tunabear Inc |
| ImageSource | TxMQ, Inc |
| In-Parking, Inc. | Tykans Group Inc. |
| Information Resource Group, Inc. | Tyler Systems LLC |
| Infostream Solutions Inc. | Unify Consulting, LLC |
| Infowave Systems Inc | Utilimarc LLC |
| Innova Solutions, Inc | V Group Inc. |
| Innovec Consulting LLC | Varmoda Tech LLC |
| INNOX Solutions, LLC | Vaske Computer Inc. |
| INRIX | VDart Inc. |
| Insight Public Sector, Inc. | Veracity Consulting, Inc. |
| IntelliED.AI | VIITORCLOUD USA INC |

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| Intelligent Buildings | Vivo HealthStaff Inc. |
| International Consulting Acquisition Corp. d/b/a ISG Public Sector | WaferWire LLC |
| International Projects Consulting Services | WEIGH ANCHOR LLC |
| IODevOps Services Inc. | West Monroe Partners LLC |
| IrexAI.Inc | Western Information Management Inc. |
| iVedha Inc. | WeUsThem Inc. |
| J.C. Technology, Inc. | Xerox canada Ltd |
| JAGO INC | xFact Inc. |
| Jobavid | ZOECONN CONSULTING CORP |
| Johns Storage | |
| Johnson Controls, Inc. | |
| Jozuna Data Services LLC | |
| Judge Technical Services, Inc | |

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on November 7, 2024, at 4:30 p.m. Central Time. Proposals were received from the following:

22nd Century Technologies, Inc.
 2iSolutions, Inc.
 Accelerate AI, Inc.
 ADAPTOVATE, Inc.
 Agile Global Solutions, Inc.
 Agilious LLC
 AiAmerica LLC
 Alphonsus, LLC
 AltaML Inc.
 Ardor Digital Inc.
 Ark Infotech LLC
 Ascendum Solutions, LLC
 Avero LLC
 Bahwan Cybertek Inc.
 Barrow Wise Consulting, LLC
 BearingPoint Consulting Inc.
 Becera LLC
 Beyond Lucid Technologies, Inc.
 Binoloop Inc.
 Bits In Glass, Inc.
 BloomingBiz Analitica
 Business Integra Technology Solutions Inc.
 Cadence Solutions Inc.
 Centroid Intermediate LLC
 Civil Analytics LLC, dba BTG Sourcing
 ClearOPS, Inc., dba Clear Privacy & Security, Inc.

Cogent Infotech Corporation
Coherent Solutions, Inc.
COMPUNNEL, Inc.
Computer Aid, Inc.
Consultadd Inc.
Core Mobile Networks, Inc.
Corsac Technologies Corporation
CROCUS LLC, dba Crocos
Crowe LLP
Data Meaning Services Group Inc.
Deloitte Inc.
DGR Systems, LLC
DVI Communications Inc.
E.M. Rose Group LLC, dba JJR Technical Services LLC
EastBanc Technologies, LLC
Eide Bailly LLP
Ensono Inc., dba Ensono Receivables LLC
ePlus Technology, Inc.
ESIT Enterprise Services Canada Co
Evoort Solutions LLC
EXPEDITEINFOTECH, Inc., dba Augmented AI Group
Flourish and Thrive Labs LLC
Focused Diversity LLC, dba Synaptiq
Gartner, Inc., dba Gartner Canada Co
GovConnection Inc., dba Connection - Public Sector Solutions
H.O.P. Technology Solutions
Hewlett Packard Enterprise Company
Horizon IoT LLC
HSO Enterprise Solutions Inc.
Hyperion Software LLC
i4C Information Technology Consulting Inc.
Infojini, Inc.
Infosys Public Services, Inc.
innoSoul, Inc.
INOVA Systems, LLC
Intellitechure Inc.
International Business Machines Corporation
ITpipes Opco LLC
K.L. Scott and Associates LLC
Kaav Inc.
KLaunch LLC
Kyndryl, Inc.
Le Marais Strategic Advisors
Mathtech Inc.
McKinsey & Company, Inc. Washington D.C.
MGT of America Consulting, LLC
MK3 Solutions, LLC
Model Mind AI, LLC

NeuroSoph Inc.
Nortal LLC
Nuclear Promise X Inc.
NXT Level Technologies, LLC
OnPoint Insights LLC
Optimum Technology Inc.
Optiv Canada
OQPoint LLC
Outlook Insight LLC
Paiget Inc.
People Tech Group Inc.
Performix Business Services LLC
Polimorphic, Inc.
Polygraf Inc.
Praxtion LLC
Presidio Networked Solutions LLC
Princeton IT Services
Protech Solutions, Inc, dba Rytecom
Resultant LLC
RSM Canada
School AI, Inc.
Seisan Consulting, LLC
Sia Partners Inc.
Simplar Sourcing Solutions, LLC
SimplyFi Innovations, LLC
Slalom, Inc.
Softchoice Canada Inc.
Solomons International, LLC
SpringML Inc d/b/a Egen
Spruce Technology Inc.
SVAM International Inc.
Systemscope Inc.
TechScope LLC
TechSur Solutions LLC
TELUS Communications Inc.
The Boston Consulting Group, Inc.
The Stallard Consulting Firm LLC, dba The AI Consulting Firm LLC
ThoughtsWin Systems Inc.
Timmons Group Inc.
Treinen Associates, Inc.
Trinnex Inc.
Tryfacta, Inc.
Unified Software Solutions
US Tech Solutions, Inc.
V3 Soft Solutions Inc.
VIDIZMO LLC
Vitalyst, LLC
Webmob

World Wide Technology, LLC
XHance Business Solutions Inc.
Zion Cloud Solutions, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

Lisa Truax, CPPB, Senior Procurement Analyst
Paul Dotson, MA, Associate DBIA, Procurement Analyst II
Jonathan Love, MA, Procurement Analyst II
Brittney Cotner, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

22nd Century Technologies, Inc. has been providing digital information technology related services across North America for over 25 years. With locations in 35 states and five (5) provinces, they leverage partnerships with AI hyper-scalers to provide AI readiness assessments, AI infrastructure and technology recommendations, AI training, custom AI modeling, and ongoing support. Their AI readiness assessments follow a robust eight-step process which begins with stakeholder interviews, evaluates the organization's current state, assesses workforce skills and technology infrastructure, and provides a strategic roadmap for AI adoption. 22nd Century Technologies offers competitive pricing and volume discounts to Sourcewell participating entities across the United States and Canada.

Ascendum Solutions has been providing digital information technology services across the United States since 2008. They leverage partnerships with AI hyper-scalers to offer AI readiness assessments, strategy development, responsible AI policy guidance, AI training, custom AI modeling, and ongoing support. Ascendum's custom AI services have helped to create more efficient staffing and readiness solutions for two (2) branches of the US military. Their ongoing support includes proactive and reactive monitoring and optimization, incident management and resolution, and periodic audits. Ascendum offers competitive discounts to Sourcewell participating entities across the United States and Canada.

Cadence Solutions Inc. has provided AI services across the United States and Canada since 2013. They leverage partnerships with AI hyper-scalers to offer AI readiness assessments, strategy development, AI training, and AI deployment, support, and integration. Cadence's AI readiness assessments have helped participating entities enhance their operational readiness. Their readiness assessments follow a robust six-step process which outlines an organization's current state, identifies areas for improvement, and recommends a timeline and tailored roadmap for AI adoption. Cadence offers competitive discounts to Sourcewell participating entities across the United States and Canada.

Outlook Insight LLC offers a full range of AI readiness, AI strategy, AI road mapping, implementation services, training, ongoing support, and maintenance. They leverage partnerships with industry hyper-scalers and have a proven track record, having already completed AI projects across multiple levels of government. With a service force based out of Washington State, Outlook Insight is prepared to remotely serve Sourcewell participating entities across the United States and Canada. Their experience in the Canadian market allows them to easily adhere to specified privacy requirements, trade agreements, and industry standards. Outlook Insight provides competitive pricing discounts on their catalog of AI solutions and services.

Infojini, Inc. offers the full lifecycle of AI solutions by leveraging partnerships with industry hyper-scalers. Their AI solutions include AI readiness, strategy development, road mapping, implementation services, training, ongoing support, and maintenance. Infojini can serve Sourcewell participating entities through their 24/7 help desk and over 900 staff members located across the United States and Canada. Their experience in the Canadian market allows them to easily adhere to specified privacy requirements, trade agreements, and industry standards. Infojini offers competitive discounts on their hourly rates and services.

Sia Partners Inc. is a management consulting firm that offers a unique blend of AI and design capabilities, augmenting traditional consulting to deliver superior value. With over 3,000 consultants located in 20 countries, Sia Partners leverages partnerships and certifications from industry hyper-scalers, enhancing their ability to deliver solutions to Sourcewell’s participating entities across the United States and Canada. Their extensive sales and service force, which includes data and AI experts, provides coverage from coast to coast. Sia Partners is offering competitive pricing and volume discounts.

Slalom, Inc. is a next-generation professional services company with over 8,500 team members located in the United States and over 750 in Canada. Slalom is supported by partnerships with over 700 leading and emerging technology providers. They hold more than 3,000 AI certifications and are well equipped to meet the AI needs of Sourcewell participating entities throughout the United States and Canada. Slalom is offering competitive hourly rates to participating entities desiring AI solutions and services.

VIDIZMO LLC offers the full lifecycle of AI services including AI readiness, AI strategy, AI road mapping, implementation services, training, ongoing support, and maintenance. Leveraging industry partnerships, they have completed AI projects with participating entities across the United States. They will utilize their network of partners and resellers to aid in supporting participating entities in Canada. VIDIZMO is a certified small business that is minority-owned, with over 60 staff members serving the United States and Canada through their remote delivery approach. VIDIZMO is offering competitive discounts off their standard list pricing.

World Wide Technology (WWT) is a leading global technology solutions provider. WWT is a certified minority-owned business enterprise in the United States and Canada. By leveraging their industry partnerships, extensive sales and service force, and 20 offices strategically located across the United States, WWT is equipped to provide service to Sourcewell participating entities across North America. WWT is offering not-to-exceed pricing and discounts on products as a value-added service to their AI solutions.

For these reasons, the following awards of Sourcewell **Master Agreement #110724** are recommended:

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|---------------------------------|---------------|
| 22nd Century Technologies, Inc. | #110724-CEN |
| Ascendum Solutions | #110724-ASCEN |
| Cadence Solutions Inc. | #110724-CADEN |
| Outlook Insight LLC | #110724-OUTLK |
| Infojini, Inc. | #110724-INF |
| Sia Partners Inc. | #110724-SIA |
| Slalom, Inc. | #110724-SLALM |
| VIDIZMO LLC | #110724-VIDIZ |
| World Wide Technology | #110724-WWTEC |

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Jonathan Love

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Signed by:

Brittney Cotner

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Brittney Cotner, Procurement Analyst

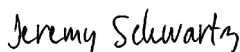
STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for RFP #082724 Janitorial Supplies and Equipment with Related Services.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on April 24, 2025.

Signed by:

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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer